CUSTOMER SERVICE/RECEPTION TRAINING



Date: 28/03/2017	HEALTHCA SERVIC
Duration: Full Day Session	
Start/End Time: 9.00 -4.00	
Location: Timboon and District Healthcare Se	ervice - 21 Hospital Road Timboon
Room: Education Room - Level 1	
Lunch and a light morning tea provided	
Course delivered by: PD Training	
Cost: per person \$416 (exc GST) which is sub	stantially less than \$660 for the same course
in Melbourne	
THE COURSE OUTLINE AND PRIMARY FOCUS	ARFAS:
Customer Service Training - Lesson 1	Customer Service Training - Lesson 6
Getting Started	Giving Customer Service over the Phone
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Pre-Assignment Review	The Advantages and Disadvantages of
Workshop Objectives	Telephone Communication
	Telephone Etiquette
	Tips and Tricks for Providing Customer Service
	over the Phone
Customer Service Training - Lesson 2	Customer Service Training - Lesson 7
Good Customer Service Explained	Recovering Difficult Customers
Who Are Customers?	De-Escalating Anger
External Customers	Establishing Common Ground
Internal Customers	Setting Your Limits
What Is Customer Service?	Managing Your Own Emotions
Who Are Customer Service Providers?	
who are customer service providers?	
Customer Service Training - Lesson 3	Customer Service Training - Lesson 8
Identifying and Addressing Customer Needs	Understanding When to Escalate
Understanding the Customer's Situation	Dealing with Vulgarity
Staying Outside the Box (not jumping to	Coping with Insults
conclusions)	Dealing with Legal and Physical Threats
Meeting Basic Needs	
Going the Extra Mile	
Customer Service Training - Lesson 4	Customer Service Training - Lesson 9
Generating Return Business	Ten Things You Can Do to WOW Customers
Following Up	Every Time
Addressing Complaints	
Turning Difficult Customers Around	
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Customer Service Training - Lesson 5	Customer Service Training - Lesson 10
In-Person Customer Service	Wrapping Up
Dealing with At-Your-Desk Requests	Action Plans
The Advantages and Disadvantages of In-Person	Words from the Wise
Customer Service	Action Plan
Using Body Language to Your Advantage	
Using Douy Language to Tour Auvantage	